

**BIOGRAPHY / RESUME  
OF  
JOHN H. LATSHAW, JR.**

**MAY 1, 2017**

**Business Address:**

158 Barberry Lane  
Ponte Vedra Beach, FL 32082

**Residency:** Florida

Marital Status: Married

Date of Birth: June 1, 1953

**BUSINESS / LEGAL EXPERIENCE:**

**Business:**

**Owner, Developer, Lender**

**1995-2017**

Engaged in various real estate related businesses and projects.

Developer and development consultant specializing in small multifamily projects, both for sale and rentals, and single family residential lots and subdivisions. Founding Member of New Leaf Communities, LLC, a member of the New Leaf group of companies. Broker of Record for New Leaf Real Estate, LLC, a brokerage business focused on identifying and buying land for both single family and multifamily development and subdivision site sales. Owner of Historic Coast Real Estate, LLC a development consulting business specializing in residential development projects. Co-Owner of a semi-custom homebuilder in Northeast Florida which company built over 150 homes, condos and duplexes. Part owner of a successful duplex community. Former Broker/Owner with a Florida brokerage business formed to operate site sales for homebuilders and engaged in general brokerage. Owner and Managing Director of Sagamore Funding Co., LLC, a Florida company engaged in private lending and corporate finance. Co-founder, Vice President and general counsel for Urban Dynamics, Inc., a Florida corporation dedicated to developing, constructing, owning and managing real property, with a specialty in residential apartments. At Urban Dynamics, developed and built 244 apartment units and developed an additional 240 apartment units in Jacksonville, Florida. As development manager and minority owner, developed and installed the horizontal infrastructure for an 86 lot subdivision, developed and installed the horizontal infrastructure for a 20,000 square foot office park and developed a 7.25 acre retail/office/hotel multi-use project all properties located in Northeast Florida. Co-Owner and manager of rental property in St. Augustine, Florida. Co-owner and manager of building and Maaco franchise located in Gainesville, Florida. Co-founder and past broker/owner of RE/MAX franchises operating in Jacksonville, Florida, providing both commercial and residential brokerage services. Started, manage and operate a vacation rental business with property in New Smyrna Beach, Florida and Palm Coast, Florida. Involved in condominium rental and single-family home ownership and restoration in Jacksonville, Florida.

**Owner, Developer, Syndicator, Property Manager,  
Contractor, Lender**

**1980-1995**

Engaged in various real estate related businesses and investments.

Developed both commercial projects and a residential subdivision in Florida. Owned and operated two homebuilding businesses, one in Florida and one in South Georgia. St. Johns custom homes built semi-custom homes in St. Johns County including at the Hidden Oaks subdivision in Ponte Vedra Beach, Florida. Kingsland Custom Homes built production homes on Jacksonville's northside and in Kingsland and St. Mary's Georgia. Developed, built, and operated New Hampshire's first Hampton Inn and several additional apartment sites throughout New England. Minority partner in significant New Hampshire construction company, concentrating on multi-family residential projects. Owned as a general partner Petron Mortgage Fund a high-yield private lending business with a Northeast U.S.A. real estate loan portfolio in excess of \$20 million. President of Northern Properties Development Co., Inc. and Northern Properties Management Co, Inc., which together with Petron Properties, Inc. was involved in the syndication, acquisition, management, development, construction and sale of over 2,000 residential apartments in New Hampshire, Maine and Massachusetts. Owned and managed commercial office buildings and one utility facility in New Hampshire. Owned and managed both office and residential properties in northeast Florida. Involved in single-family home restoration, condominium restoration, condominium conversion, and condominium development in New England.

**Legal:**

**Attorney – General Counsel**  
St. Augustine, Florida

**2011-2015**

In-house counsel for a Florida homebuilder having extensive experience in Florida real estate law including real estate purchase agreements, closings, title insurance matters and Florida construction law.

**Attorney – General Counsel**  
Jacksonville Beach, Florida

**2006-2010**

In-house counsel for Urban Dynamics, Inc. having extensive experience in Florida entitlements and permitting, including concurrency, zoning, comprehensive plan, wetlands protection, mitigation and other land use regulations.

**Attorney/Partner - Patterson, Bond & Latshaw, P.A.**  
Jacksonville Beach, Florida

**1997-2005**

Partner engaged in legal practice concentrating on elder law, estate planning, probate, tax, corporate transactions, business combinations, property owner associations, loan closings, together with a substantial commercial and residential real estate practice.

**Attorney – Patterson & Green, P.A.** 1995-1997  
Jacksonville Beach, Florida

Associate engaged in legal practice concentrating on elder law, estate planning, tax, business transactions, commercial and residential real estate.

**Attorney – Private Law Practice** 1982-1988  
Boston, Massachusetts

Attorney engaged in private law practice concentrating on tax, estate planning, commercial real estate, real estate development, zoning approvals, land use regulations, and securities law.

**Attorney – Topkins, Gaffin & Krattenmaker, P.C.** 1978-1982  
Boston, Massachusetts

Associate engaged in legal practice concentrating on income and estate tax planning, real estate, securities law, and tax shelters.

**Student Intern – Topkins, Gaffin & Krattenmaker, P.C.** 1976-1978  
Boston, Massachusetts

**Legal Aid – Suffolk Law Legal Aid** 1976-1978  
Beverly, Massachusetts

**EDUCATION:**

**Legal:**

L.L.M. Degree – 1981  
Boston University Law School/Graduate Tax Program  
Boston, Massachusetts

J.D. Degree – 1978  
Suffolk University Law School  
Boston, Massachusetts

**Undergraduate:**

B.A. Degree with Honors – 1975  
University of New Hampshire  
Durham, New Hampshire

**ATTORNEY LICENSES:**

Florida Bar # 0056715  
Massachusetts Bar # 287940

**Admitted:**

United States District Court for the District of Massachusetts  
United States Court for the Middle District of Florida  
United States Court of Appeals for the First Circuit  
United States Claims Court  
United States Tax Court  
Supreme Court of the United States of America

**REAL ESTATE LICENSES:**

Florida Real Estate Broker # BK 0577731  
Massachusetts Real Estate Broker # 108130  
Florida Community Association Manager # 11386 (Inactive)

**AFFILIATIONS / PAST AND PRESENT:**

American Bar Association; Massachusetts Bar Association; Florida Bar; Jacksonville Bar Association; Northeast Florida Estate Planning Council; National Academy of Elder Law Attorneys; Jacksonville Chamber of Commerce; Past President (2 years) and Director – Ponte Vedra Beach Chamber of Commerce (2004 Pat Morgan Award – Most Valuable Chamber Member); Past President (3 years) and Director –The Cultural Center at Ponte Vedra Beach; Past President (twice) and Director (twice) – The Sawgrass Players Club Master Association; Past President (twice) and Director (twice) – Water Oak Homeowners Association; Prosperity Bank Board of Advisors; Past President – Ponte Vedra Republican Club; Ponte Vedra Rotary Sunset; Southside Businessman’s Club; UNF Small Business Resource Network; Sawgrass Country Club Finance and Legal & Bylaws Committees; Founding Member – First Coast Venture Capital Group

**PUBLICATIONS:**

**Author:** *“Import Customs Duties,”* Suffolk Transnational Law Journal, Vol. II, 1978.

**MEMBERSHIPS:**

Sawgrass Country Club, Ponte Vedra Beach, Florida  
TPC at Sawgrass, Ponte Vedra Beach, Florida

**ACTIVITIES:**

Golf, Contemporary Jazz

**REFERENCES:**

Upon request.